

## SEMINAR TOPICS

### MBA S1 2020 Batch

SI no	Name of Candidate	Enrollment Number	MGT 101	MGT 102	MGT 103	MGT 104	MGT 105	MGT 106	MGT 107
1	HIMA S NAIR	872201001	PPM 1	ME 19	BCE 14	AM 05	OB 06	QT 08	BEE 03
2	ARUN GOPAL V G	872201002							
3	MUHSINA HASSAN H	872201003							
4	GANGA GR	872201004							
5	LINITTA K G	872201005							
6	ATHIRA S MURALI	872201006							
7	S ARAVIND	872201007							
8	NOYAL JOSEPH	872201008							
9	SAJITH KUMAR S	872201009							
10	ALMA S	872201010							
11	ABHILASH V S	872201011							
12	ASWATHY S NAIR	872201012							
13	BALAGOPAL	872201013							
14	ANCY JOHNSON	872201014							
15	ARUN C	872201015							
16	MOHAMMED RIZWAN	872201016							
17	SREEFA S R	872201017							
18	AISWARYA VIJAYAKUMAR	872201018							
19	KEERTHANA RAJ	872201019							
20	AMITHA P	872201020							
21	NAKUL SURESH S	872201021							
22	SHEREEN AHAMMED A	872201022							
23	AMALA A	872201023							
24	HANNA ROBIN	872201024	PPM 2	ME 18	BCE 13	AM 06	OB 19	QT 07	BEE 11
25	KIRAN JOY	872201025							
26	GREETA JOHN	872201026							
27	AMAYASURESH	872201027							
28	ANEESHA DEV R	872201028							
29	AISWARYA B PRABODH	872201029							
30	SURAJ S	872201030							
31	SREEJITH S	872201031							
32	ABHINAYA.G	872201032							
33	GOKUL P S	872201033							
34	S H HYFA	872201035							
35	ATHULYA THOMAS	872201036							
36	NOUFIYA N	872201037							
37	SUKANYA SURESH	872201038							
38	ALEN C ANTONY	872201039							
39	SIJA SIMON	872201040							
40	ARATHI AS	872201041							
41	ATHUL.V.S	872201042							
42	NOBLE MILLER J.A	872201043							
43	BHADRA KUMARI	872201044							
44	KAILASH SADASIVAN	872201045							
45	SHEREENA J S	872201046							
46	AKASH LAL P	872201047							
47	LEKSHMY PREM S	872201049	PPM 3	ME 17	BCE 12	AM 07	OB 14	QT 10	BEE 12
48	ARSHA M	872201050							
49	PRANAV BANERJI P L	872201051							
50	TONY JOSE	872201052							
51	JASMIN S	872201053							
52	SREELEKSHMI S S	872201054							
53	SABEELA A S	872201055							
54	SARATH R. NAIR	872201056							
55	ABHIJITH T S	872201057							
56	MEGHA.B.L	872201058							
57	SUMINA A	872201059							
58	VAISHNAVI A R	872201060							
59	VISHNU R L	872201061							
60	VAISAKH S L	872201062							
61	SURYA M S	872201063							
62	SARATH S	872201064							
63	BIBIN CHANDRAN B	872201065							
64	AHINA FATHIMA S	872201066							
65	SARAN S	872201067							
66	MEGHA S PRASAD	872201068							
67	PRATHEWSHA.R.I	872201069							
68	NANDINI DEVI.S	872201070							
69	BEENA M	872201071							

70	RAJALEKSHMLP	872201072	<b>PPM 4</b>	<b>ME 16</b>	<b>BCE 11</b>	<b>AM 08</b>	<b>OB 15</b>	<b>QT 09</b>	<b>BEE 10</b>
71	A.C.RUJITHA	872201073							
72	NITHIN SANKAR C S	872201074							
73	AZUHARUDHEEN A	872201075							
74	BIJILA V S	872201076							
75	ANSHAD A	872201077							
76	KEERTHI KRISHNAN	872201078							
77	SAM C MOHAN	872201079							
78	GAYATHRI PAVITHRAN	872201080							
79	MARY ANJU S	872201081							
80	ASWATHY BABU	872201082							
81	ABHIJITH T	872201083							
82	RATHEESH R S	872201084							
83	GOWRI B L	872201085							
84	SUMITH S SURESH	872201086							
85	ASHTAMI M NAIR	872201087							
86	NITHYA N NAMPOOTHIRY	872201088							
87	SONYJAYAN J B	872201089							
88	NANDAKUMAR S M	872201090							
89	ANANDU N	872201091							
90	VISHNU GOPAKUMAR KRISHNA	872201092							
91	SHAHINA S KALAM	872201093							
92	AYNA A	872201094							
93	ALFEENA R	872201095	<b>PPM 5</b>	<b>ME 15</b>	<b>BCE 10</b>	<b>AM 09</b>	<b>OB 05</b>	<b>QT 06</b>	<b>BEE 13</b>
94	MANJU S	872201096							
95	GREESHMA M B	872201097							
96	VISHNU GOPAL V G	872201098							
97	SREENIDHI A M	872201099							
98	ARUN.U	872201100							
99	MUSTHAQEEM MUEENUDEEN	872201101							
100	AROMAL RAJ R S	872201102							
101	BIPIN D BIJU	872201103							
102	FARHANA R	872201104							
103	SAJIN THOMAS	872201105							
104	SREEKUTTAN .S	872201106							
105	JOBIN JOY	872201107							
106	AISWARYA PRAKASH D	872201108							
107	ASHA JOSE	872201109							
108	AISWARYA.M	872201110							
109	LIDHIN.B.L	872201111							
110	SREEKUTTY VS	872201112							
111	AADYA VIJAY M	872201113							
112	ALSIF F	872201114							
113	RAHEEFA. E	872201115							
114	GAYATHRI P A	872201116							
115	T BIYON SEELAN	872201117							
116	GAUTHAM V J	872201118	<b>PPM 6</b>	<b>ME 14</b>	<b>BCE 09</b>	<b>AM 17</b>	<b>OB 04</b>	<b>QT 11</b>	<b>BEE 19</b>
117	DEEPTHI SOMAN	872201119							
118	AISWARYA B S	872201120							
119	V S VRINDA	872201121							
120	NOUFIYA NOUSHAD	872201122							
121	AMAL S M	872201123							
122	JENCY JOHNY	872201124							
123	SHRIRAM P M	872201125							
124	VISHNU PRASAD H M	872201126							
125	SALINI S	872201127							
126	RAHUL R	872201128							
127	JINSHA S L	872201129							
128	GRACE MERSON	872201130							
129	NOUFAL S	872201131							
130	JENULAL	872201132							
131	ASITA A	872201133							
132	GOHUL R S	872201134							
133	ABHIJITH.A	872201135							
134	DANI A	872201136							
135	BINDHYA CHANDRAN C P	872201137							
136	SEBINA K SAMACHAN	872201138							
137	PRAVEENA TS	872201139							
138	SMITHA SIVADASAN	872201140							

139	ADARSH RATNA J S	872201141							
140	SRUTHY SUBRAMONY S	872201142							
141	NAYANA M	872201143							
142	ABY B	872201144							
143	CICILY R	872201145							
144	BHADHARIYA H	872201146							
145	AMINA THAHER T	872201147							
146	LEKSHMI S	872201148							
147	FATHIMA BEEVI	872201149							
148	AKHIL S ANIL	872201150							
149	THANSIS	872201151							
150	SEEMON RAJAN	872201152	<b>PPM 7</b>	<b>ME 13</b>	<b>BCE 08</b>	<b>AM 16</b>	<b>OB 03</b>	<b>QT 12</b>	<b>BEE 02</b>
151	SHEETHAL S J	872201153							
152	AMALA MARIA GRACE JOSE	872201154							
153	KESIYA I	872201155							
154	GOPIKA M	872201156							
155	JAYAPRAKASH R	872201157							
156	ANSHA J S	872201158							
157	PRASOBH S	872201159							
158	SREEKANTH PM	872201160							
159	ANEESH S V	872201161							
160	SHILPA M	872201162							
161	PRASEENA P A	872201163							
162	ALPHIA JOYLINE DCRUZ	872201164							
163	SURABHI V	872201165							
164	AISHWARYA P G	872201166							
165	ABDUL BARI K	872201167							
166	ANEESHA JAYAN	872201168							
167	PAVITHRA V	872201169							
168	VIII S	872201170							
169	LAKSHMI C S	872201171							
170	ANJALI G	872201172							
171	ATHMAJA A	872201173							
172	PRETHEEPA. P.S	872201174							
173	NIJIL SREENY	872201175	<b>PPM 8</b>	<b>ME 12</b>	<b>BCE 07</b>	<b>AM 04</b>	<b>OB 02</b>	<b>QT 17</b>	<b>BEE 09</b>
174	GREESHMA SIVAN S	872201176							
175	ARJUN R	872201177							
176	GADHA P C	872201178							
177	ATHIRA B M	872201179							
178	LEKSHMI V S	872201180							
179	GEETHU I	872201181							
180	JOBIN K J	872201182							
181	ASWIN P NAIR	872201183							
182	ANUSHA ANNA MIJESH	872201184							
183	AMAL KHAN A	872201185							
184	SHIJIN ALBERT	872201186							
185	GAYATHRY VIJAYAKUMAR	872201187							
186	RENITHA MOL S	872201188							
187	MUHAMMED MUNEEER N	872201189							
188	SWATHYKRISHNAN B	872201190							
189	NAZRIN FATHIMA	872201191							
190	SARANYA LJ	872201192							
191	AMALENDHU SOMAN	872201193							
192	ANEES BASHEER	872201194							
193	NIMAL SHAH B	872201195							
194	RAKESH C	872201196							
195	JAGADAPPAN PILLAI ASWATHY	872201197							
196	APARNA S	872201198	<b>PPM 9</b>	<b>ME 11</b>	<b>BCE 06</b>	<b>AM 15</b>	<b>OB 01</b>	<b>QT 03</b>	<b>BEE 18</b>
197	GEETHU S G	872201199							
198	ANAND SHABU V V	872201200							
199	NANDU B	872201201							
200	AMINA J.S	872201202							
201	VIDHYA VENUKUTTAN	872201203							
202	ANJANA BABU	872201204							
203	ARYA S NAIR	872201205							
204	ABHIN CHAND C S	872201206							
205	REJI KUMAR K	872201207							
206	ASHA RAJ	872201208							
207	ABIYA J	872201209							

208	AMRITHA V J	872201210	<b>PPM 10</b>	<b>ME 10</b>	<b>BCE 05</b>	<b>AM 01</b>	<b>OB 13</b>	<b>QT 04</b>	<b>BEE 17</b>
209	SANTHINATH L	872201211							
210	SHAMEER N	872201212							
211	SWETHA P	872201213							
212	ARUN THILAK.S.S	872201214							
213	UMA R UNNITHAN	872201215							
214	ANJALI B	872201216							
215	UTHARA S GOPAN	872201217							
216	ARAVIND J.K	872201218							
217	ANAKHA C	872201219							
218	ANOOP C RAJ	872201220							
219	SAMNA M	872201221							
220	ANEESHA A S	872201222							
221	ARUN KRISHNA IP	872201223							
222	SIBIN BABY	872201224							
223	ANANTHU.V.M	872201225							
224	PADMANATH R B	872201226							
225	BABU. K	872201227							
226	CHITHRA V S	872201228							
227	GOKUL UDAYAN	872201229							
228	ANANDHU S L	872201230							
229	DONA SHAJI	872201231							
230	LAKSHMI RAJENDRAN	872201232							
231	LINCY S LAWRANCE	872201233	<b>PPM 11</b>	<b>ME 09</b>	<b>BCE 19</b>	<b>AM 02</b>	<b>OB 16</b>	<b>QT 18</b>	<b>BEE 08</b>
232	VIGNESH R	872201234							
233	SHARI SATHEESAN	872201235							
234	AMINA VAHAB	872201236							
235	ANZAL S	872201237							
236	AMAL NATH V M	872201238							
237	KARTHIK . S. P	872201239							
238	LEKSHMI V S	872201240							
239	JIJI V JOY	872201241							
240	SRUTHI SURESH	872201242							
241	MEENU J NAIR	872201243							
242	GOURIL	872201244							
243	JAYAGOPAL MG	872201245							
244	NIKHIL A P	872201246							
245	RAMZY MOL M	872201247							
246	MANJU M J	872201248							
247	ANANDHU PRASHOBHAN	872201249							
248	RANIYA M SIROSH	872201250							
249	ARJUN Y	872201251							
250	RIJU R NAIR	872201252							
251	SRUTHI B S	872201253							
252	S ANJANA	872201254							
253	AKSHAY A	872201255							
254	MUHAMMAD ANEEZ M	872201256	<b>PPM 12</b>	<b>ME 08</b>	<b>BCE 03</b>	<b>AM 18</b>	<b>OB 18</b>	<b>QT 01</b>	<b>BEE 16</b>
255	JINSHA SHAJI	872201257							
256	PRASOBH P	872201258							
257	G. NITISH KRISHNAN	872201259							
258	PARVATHY T ANIL	872201260							
259	NIMISHA THAMPI	872201261							
260	REVATHY R S	872201262							
261	KEERTHY U R	872201263							
262	S.SHAKEEB	872201264							
263	ANAND A	872201265							
264	ANANDHU RAVEENDRAN	872201266							
265	VISHNU DEV M.D	872201267							
266	N SAFAH	872201268							
267	ARYA S	872201269							
268	TINCY JERALD	872201270							
269	DEEPAKRISHNAN	872201271							
270	ANJANA S S	872201272							
271	NISHANA D A	872201273							
272	VAISHNA U G	872201274							
273	PRASEEDA D P	872201275							
274	RAJITHAN E P B	872201276							
275	ATHIRA P.S	872201277							
276	SARATH M S	872201278							

277	ATHIRA G R	872201279	<b>PPM 13</b>	<b>ME 07</b>	<b>BCE 02</b>	<b>AM 10</b>	<b>OB 17</b>	<b>QT 16</b>	<b>BEE 01</b>
278	ANJANA S V	872201280							
279	MERVIN K P	872201281							
280	SANDEEP SACHIN K S	872201282							
281	FATHIMA	872201283							
282	AMITHA RAVI	872201284							
283	SANEESHA SAJEEV S	872201285							
284	RESHMA.B	872201286							
285	NASIYA SALIM	872201287							
286	ATHIRA SOMAN	872201288							
287	AISWARYA MOHAN B	872201289							
288	ANEESHA A U	872201290							
289	B S MEENU SREEKANTH	872201291							
290	RUKSANA NAVAS	872201292							
291	ASWATHY A	872201293							
292	ASWATHY SOMAN	872201294							
293	NOUFIYA N S	872201295							
294	ANJANA M P	872201296							
295	SREEJA P J	872201297							
296	STEFFLIN VIJAY V P	872201298							
297	SHEHINA JAMES	872201299							
298	ARYA A P	872201300							
299	SANDHYA K S	872201301							
300	SAJNA NAUSHAD	872201302							
301	SHIJI G S	872201303							
302	SAJEEV JOHN T	872201304							
303	MADHU. B	872201305							
304	ARATHY MOHAN U	872201306							
305	NEETHU M NAIR	872201307							
306	DIVYA R	872201308							
307	THASNEEM B	872201309							
308	JOBY JOSAN	872201310							
309	JAYARAJ B	872201311							
310	RESHMI NAIR R	872201312							
311	TINU G SHAJI	872201313							
312	LITHY THOMAS	872201314							
313	REEBA MANAVALAN	872201315							
314	VISHNUPRIYA C	872201316							
315	ARAVIND R	872201317							
316	KAVITHA UNNIKRISHNAN	872201318							
317	BHADRA JAYASANKAR	872201319							
318	ANUVIND T P	872201320							
319	SUNIJA J JOHN	872201321							
320	AJIN S KUMAR	872201322							
321	MOHAMED IQBAL P	872201323							
322	RENJITHA SANTHOSH D	872201324							
323	RAKHI A L	872201325	<b>PPM 15</b>	<b>ME 05</b>	<b>BCE 17</b>	<b>AM 12</b>	<b>OB 10</b>	<b>QT 19</b>	<b>BEE 04</b>
324	SINDHU.K	872201326							
325	SAJIN MATHEW	872201327							
326	ANAND.G.P	872201328							
327	AROMALKURUP S G	872201329							
328	ANIE V	872201330							
329	ATHUL KRISHNAN.K.U	872201331							
330	SHAFEEK A	872201332							
331	S.S.ASHIKA PAUL	872201333							
332	SRUTHI I	872201334							
333	SUKANYA BABU	872201335							
334	ANUSHA K	872201336							
335	PADMAJA M	872201337							
336	MANOJ M	872201338							
337	AKASH GEORGE SUNNY	872201339							
338	A AYANA	872201340							
339	GREESHMA M	872201341							
340	AKHIL K THOMAS	872201342							
341	AISWARYA LAKSHMI A	872201343							
342	NADIA ABDULKALAM	872201344							
343	KURIAN THOMAS	872201345							
344	SIJU VIJAYAN	872201346							

345	BIPIN.J.PRAKASH	872201347	<b>PPM 16</b>	<b>ME 04</b>	<b>BCE 18</b>	<b>AM 19</b>	<b>OB 07</b>	<b>QT 05</b>	<b>BEE 15</b>
346	AISWARYA BABU	872201348							
347	RESHMA B	872201349							
348	SURAJA NAIR	872201350							
349	RAJESH KUMAR R	872201351							
350	ANUGRAH SASI	872201352							
351	VIMAL SAJEEV	872201353							
352	MATHEW FRANCIS C	872201354							
353	SONU S	872201355							
354	AKHILA SURESH	872201356							
355	ANANDHU PRASANNAN	872201357							
356	MOHAMMED ARSHAK K.R	872201358							
357	ABHILASH BAISIL	872201359							
358	SATHEESH S S	872201360							
359	LJIN CHANDRAN C L	872201361							
360	RAJESH S	872201362							
361	S NEERAJA SURESH	872201363							
362	SUBEEN S P	872201364							
363	LEKHA U	872201365							
364	M.BHUVANESWARY	872201366							
365	ARYA B G	872201367							
366	ARAVIND A J	872201368							
367	RINCY NAZEER	872201369	<b>PPM 17</b>	<b>ME 03</b>	<b>BCE 04</b>	<b>AM 13</b>	<b>OB 09</b>	<b>QT 13</b>	<b>BEE 14</b>
368	KIRAN B	872201370							
369	NEEMA KRISHNAN	872201371							
370	BIPUL THOMAS	872201372							
371	ATHUL RAJEEV	872201373							
372	FAIZAL M F	872201374							
373	MOHAMMED ANSARI N	872201375							
374	ALFIN CLEMENT	872201376							
375	SREERAG.R	872201377							
376	AKHILA A L	872201378							
377	GREESHMA MAHESH B	872201379							
378	AKSHAY A	872201380							
379	ARJUN BABU	872201381							
380	ASHIK MOHAMED A	872201382							
381	R S KRISHNACHANDRAN	872201383							
382	SREE SANKAR S S	872201384							
383	AJITH ASARI TS	872201385							
384	PRIYANKA P	872201386							
385	S. R. ARJUN	872201387							
386	SAJISHA RAMESH	872201388							
387	RAHUL.B.RAJ	872201389							
388	JISHA I S	872201390							
389	AJESH M T	872201391	<b>PPM 18</b>	<b>ME 02</b>	<b>BCE 16</b>	<b>AM 14</b>	<b>OB 11</b>	<b>QT 15</b>	<b>BEE 05</b>
390	SHAN S M	872201392							
391	SREEDETH R B	872201393							
392	ANUSHA S	872201394							
393	VIJAYALEKSHMI S	872201395							
394	ARATHY M S	872201396							
395	RAHUL PRAKASH	872201397							
396	GOPIKA S	872201398							
397	ANJU A S	872201399							
398	HAIL ROSSWIN ROY C	872201400							
399	JISHA JACKSON	872201401							
400	BHARATH PAVITHRAN	872201402							
401	RAISON P ANTONY	872201403							
402	RAHANA RAJ L	872201404							
403	CHINTU JOY	872201405							
404	VENI T	872201406							
405	GANGA BABU A	872201407							
406	VISHNU CHANDRAN	872201408							
407	RESMI ANAND	872201409							
408	DEEPTHI P D	872201410							
409	CHIPPY S S	872201411							
410	BABIN S XAVIER	872201412							

411	ATHIRA S	872201413	<b>PPM 19</b>	<b>ME 01</b>	<b>BCE 15</b>	<b>AM 03</b>	<b>OB 08</b>	<b>QT 14</b>	<b>BEE 06</b>
412	MARIA LIZ CORREYA	872201414							
413	ANAND ABRAHAM	872201415							
414	NEBILA NIZAM N	872201416							
415	SUDHEESH D	872201417							
416	PETER K PAUL	872201418							
417	PREM SHANKAR	872201419							
418	EBIN EMMANUEL	872201420							
419	KRISHNA MOHAN MENON	872201421							
420	RUPESH R S	872201422							
421	ARYA A.V.	872201423							
422	DIVYALEKSHMI N	872201424							
423	ARCHANA P	872201425							
424	AMALDA CHRISTINE WALES	872201426							
425	MAYA PEREIRA	872201427							
426	SURABHI S LAL	872201428							
427	JOSE FERNANDEZ	872201429							
428	ARYA S ANILKUMAR	872201430							
429	AISWARYA S	872201431							
430	DEVIKA R B	872201432							
431	ANURAG R MURALI	872201433							
432	AYSWARYA V C	872201434							

## SEMINAR TOPICS

### Principles and Practice of Management (MGT101)

PPM 1	Evaluation of Management
PPM 2	Managements Thoughts
PPM 3	Negotiation
PPM 4	Roles and challenges of management
PPM 5	Contribution of FW Taylor & Henry Fayol
PPM 6	Behavioural school of management
PPM 7	Management styles ( European & American style)
PPM 8	Management styles ( Japanese & Indian)
PPM 9	Functions of Management- Planning and organizing
PPM 10	Functions of Management- Staffing
PPM 11	Functions of Management- Directing
PPM 12	Functions of Management- Coordinating and Controlling
PPM 13	Theories of motivation
PPM 14	Group behaviour theories
PPM 15	Developments of group and teams
PPM 16	Theories of leadership
PPM 17	Organizational culture
PPM 18	Decision making
PPM 19	Challenges in 21 <sup>st</sup> century Management

### Managerial Economics (ME) MGT102

ME 1	Definition of managerial Economics
ME 2	Incremental concepts and Marginalism
ME 3	Equimarginal concepts
ME 4	Discounting principles
ME 5	Opportunity cost principle
ME 6	Demand curve
ME 7	Indifference curve analysis
ME 8	Elasticity of demand
ME 9	Demand forecasting
ME 10	Law of variable proportion
ME 11	Production Isoquant
ME 12	Break even analysis
ME 13	Perfect competition
ME 14	Imperfect competition
ME 15	Game theory
ME 16	Pricing methods
ME 17	National income concepts GDP, GNP, NNP
ME 18	Measurement of national income
ME 19	Business cycle & contra cyclical policies

### Business Communication and Soft skills

BCE 1	Principles of Business Communication
BCE 2	Types & Methods of Business Communication
BCE 3	Process of Business Communication
BCE 4	Barriers to Poor Organised Communication
BCE 5	Effective leadership communication
BCE 6	Cross culture Communication
BCE 7	Verbal & non verbal communication in business
BCE 8	Public speaking skills
BCE 9	Business presentation
BCE 10	Roles of Audio Visual aids and computer in oral presentation
BCE 11	Interviewing
BCE 12	Structures and methods of written communication
BCE 13	Customer Complaints and collection letters
BCE 14	Memoranda Directives and Instructions
BCE 15	Preparation of Resumes
BCE 16	Conducting seminars and conferences
BCE 17	Drafting speech
BCE 18	Structures of report
BCE 19	Technical Report

### Accounting For Managers

AM1	Importance of Financial and financial accounting
AM2	System s of book keeping
AM3	Trial Balance
AM4	Generally accepted accounting principles (GAAP)
AM5	Methods of charging depreciation
AM6	Capital and Revenue
AM7	Trading and profit and loss account
AM8	Objectives scope and importance of managerial accounting
AM9	Financial statement analysis
AM10	Tread analysis and ratio analysis
AM11	DuPont Analysis
AM12	Working Capital
AM13	Fund flow statement
AM14	Cash flow Analysis
AM15	International accounting standard
AM16	Responsibility Accounting
AM17	Common size financial statements
AM18	Accounting concepts and Interventions
AM19	Cash book

### Organisational Behaviour

OB1	Historical evolution of OB
OB2	Social learning frame work
OB3	Methods of collecting behavioural data
OB4	Performance outcomes- Efficiency and effectiveness
OB5	Factors affecting perception
OB6	Learning theories
OB7	Motivational theories
OB8	Stress management techniques
OB9	Emotional Intelligence
OB10	Factors affecting decision making
OB11	Factors affecting communications and channels of communications
OB12	Internal personal dynamics
OB13	Transactional Analysis
OB14	Leadership theories and models
OB15	Conflict process and level of conflict resolution strategies
OB16	Principles of organisational design
OB17	Organisational policies and practices
OB18	Effects of organisational culture on employee Performance
OB19	Organisational development

### Quantitative Technique

QT 1	Charts and Diagrams
QT 2	Measure of central tendency
QT 3	Measures of dispersion
QT 4	Sampling methods
QT 5	Sampling & non sampling error
QT 6	Definition of probability
QT 7	Conditional probability
QT 8	Bayes theorem
QT 9	Business application of probability
QT 10	Binomial distribution
QT 11	Poisson distribution
QT 12	Normal distribution
QT 13	Point and interval estimation
QT 14	Standard error
QT 15	Testing of hypothesis Z test
QT 16	Testing of hypothesis chi square test
QT 17	ANNOVA
QT 18	Software packages
QT 19	Simple correlation & regression



<b>Business Environment Ethics</b>	
BEE 1	Significance of business environment
BEE 2	Relationship between business and environment
BEE 3	Implication of economic environment & business
BEE 4	concepts & features of Goods & Service Tax (GST)
BEE 5	Characteristics of mixed economy
BEE 6	Post liberation
BEE 7	Cultural Environment
BEE 8	Technological Environment & implication to business
BEE 9	National Knowledge Commission
BEE 10	Political Environment NITI AAYOG
BEE 11	National Green Tribunal NGT
BEE 12	Capital Market SEB, FII
BEE 13	Principle and characteristics of Ethics
BEE 14	Ethics Committee & its function
BEE 15	Code of Ethics & Code of Conduct
BEE 16	Importance of business ethics & advantages
BEE 17	Ethics Audit
BEE 18	Whistle Blowing
BEE 19	corporate social responsibility